

Retailers Call
w/questions
-D^a x2256

You will need to run 185's
for those EDLP accts
beginning with the effective
date on the contract. For
those accts on Plan B;
they will need to supply
the #'s needed for manual
calculation using the
forms provided in 7SC 148-A

51859 7358

WORKSHEET TO CALCULATE RJR SHARE OF SAVINGS CATEGORY

RETAIL ACCOUNT FORM

LISTED BELOW ARE YOUR AIM SALES FOR THE TIME PERIOD FROM 01/01/96 THROUGH 06/30/96 FOR ALL BRANDS WITH A LIST PRICE OF \$9.19 OR BELOW.

	CARTONS PURCHASED	SOC		CARTONS PURCHASED	SOC
R. J. REYNOLDS			BAT		
DORAL	18,979		CROWN		
MAGNA	574		GPC	5,698	
MONARCH	10,735		LUCKY STRIKE (FILTERS)		
STERLING			MISTY	2,199	
BEST VALUE			MONTCLAIR	1,433	
FORSYTH PRIVATE LABEL			PRIME		
BRAND NAME - EXTRA VALUE	7,215		PRIVATE STOCK		
- LEGEND	3,497		RALEIGH EXTRA	4	
-			RICHLAND		
-			SUMMIT		
OTHER---	590		VICEROY	634	
TOTAL R. J. REYNOLDS	41,590	68%	OTHER---	62	
PHILIP MORRIS			TOTAL BAT	10,030	16%
ALPINE	599		LIGGETT		
BASIC	29		PYRAMID	162	
BRISTOL			OTHER---		
BUCKS	39		TOTAL LIGGETT	162	
CAMBRIDGE	1,750				
DAYS			OTHER MANUFACTURERS---		
OTHER---			GRAND TOTAL OF		
TOTAL PHILIP MORRIS	2,417	4%	ALL MANUFACTURERS	60,959	100%
LORILLARD			R. J. REYNOLDS %		
KENT INTERNATIONAL			OF GRAND TOTAL	68%	
OLD GOLD	6,760				
OTHER					
TOTAL LORILLARD	6,760	11%			

*** PLEASE PROVIDE BACKUP FOR ANY ADJUSTMENTS MADE TO ANY OF THE ABOVE NUMBERS.

I CERTIFY THAT THE ABOVE INFORMATION IS AN ACCURATE SUMMARY OF ALL PRODUCTS PURCHASED IN THE LOW PRICE CATEGORY, AS DEFINED BY FORSYTH TOBACCO PRODUCTS, AN UNINCORPORATED DIVISION OF R. J. REYNOLDS TOBACCO COMPANY.

*** CIRCLE RESPONSES FOR BOTH QUESTIONS ***
 IS ACCOUNT A MINIMUM LEVEL II MERCHANDISING PARTNER? YES/NO
 IS ACCOUNT A MINIMUM LEVEL III MERCHANDISING ACCRUAL PARTNER? YES/NO
 MUST BE YES FOR BOTH TO QUALIFY FOR DORAL PAYMENT

ACCOUNT NO. 09390000 ACCOUNT NAME: P & C FOOD MARKETS NO. OF STORES: 66
 ADDRESS (CITY & STATE) SYRACUSE, NY NO. OF WEEKS: 26

DIVISION: 1642

	CARTONS	RATE	PAYMENT
X SIGNATURE & TITLE OF OFFICER OF THE ACCOUNT	DORAL 18,979	X 0.35	= \$ 6,642.65
	FORSYTH 10,712	X 0.35	= \$ 3,749.20
X ACCOUNT MANAGER APPROVAL	TOTAL PAYMENT		\$ 10,391.85

WORKSHEET TO CALCULATE RJR SHARE OF SAVINGS CATEGORY.

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RETAIL ACCOUNT FORM

LISTED BELOW ARE YOUR AIM SALES FOR THE TIME PERIOD FROM 01/01/96 THROUGH 06/30/96 FOR ALL BRANDS WITH A LIST PRICE OF \$9.19 OR BELOW.

	CARTONS PURCHASED	SOC		CARTONS PURCHASED	SOC
R. J. REYNOLDS			BAT		
DORAL	8,818		CROWN		
MAGNA	44		GPC	2,734	
MONARCH	1,788		LUCKY STRIKE (FILTERS)		
STERLING			MISTY	3,989	
BEST VALUE			MONTCLAIR	3,454	
FORSYTH PRIVATE LABEL			PRIME		
BRAND NAME - FOCUS	1,091		PRIVATE STOCK	-2	
			RALEIGH EXTRA	46	
			RICHLAND		
			SUMMIT		
OTHER---	59		VICEROY	470	
TOTAL R. J. REYNOLDS	11,800	23%	OTHER---	9	
PHILIP MORRIS			TOTAL BAT	10,700	21%
ALPINE	304		LIGGETT		
BASIC	21,879		PYRAMID	-4	
BRISTOL	1		OTHER---	27	
BUCKS	10		TOTAL LIGGETT	23	
CAMBRIDGE	1,216				
DAVES			OTHER MANUFACTURERS---	75	
OTHER---	216				
TOTAL PHILIP MORRIS	23,626	47%	GRAND TOTAL OF		
			ALL MANUFACTURERS	50,309	100%
LORILLARD			R. J. REYNOLDS %		
KENT INTERNATIONAL			OF GRAND TOTAL	23%	
OLD GOLD	4,085				
OTHER					
TOTAL LORILLARD	4,085	8%			

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*** CIRCLE RESPONSES FOR BOTH QUESTIONS ***
 IS ACCOUNT A MINIMUM LEVEL II MERCHANDISING PARTNER? YES/NO
 IS ACCOUNT A MINIMUM LEVEL III MERCHANDISING ACCRUAL PARTNER? YES/NO
 MUST BE YES FOR BOTH TO QUALIFY FOR DORAL PAYMENT

ACCOUNT NO. 09480000 ACCOUNT NAME: GOLUB CORPORATION NO. OF STORES: 88
 ADDRESS (CITY & STATE) SCENECTADY, NY NO. OF WEEKS: 26
 DIVISION: 1642

SIGNATURE & TITLE OF OFFICER OF THE ACCOUNT	DATE	CARTONS	RATE	PAYMENT
X		DORAL	8,818 X	= \$
		FORSYTH	1,091 X	= \$
ACCOUNT MANAGER APPROVAL	DATE	TOTAL PAYMENT		\$

WORKSHEET TO CALCULATE RJR SHARE OF SAVINGS CATEGO.

RETAIL ACCOUNT FORM

LISTED BELOW ARE YOUR AIM SALES FOR THE TIME PERIOD FROM 01/01/96 THROUGH 06/30/96 FOR ALL BRANDS WITH A LIST PRICE OF \$9.19 OR BELOW.

	CARTONS PURCHASED	SOC		CARTONS PURCHASED	SOC
R. J. REYNOLDS			BAT		
DORAL	1,934		CROWN		
MAGNA	76		GPC	690	
MONARCH	1,395		LUCKY STRIKE (FILTERS)		
STERLING			MISTY	1,272	
BEST VALUE			MONTCLAIR	183	
FORSYTH PRIVATE LABEL			PRIME	-9	
BRAND NAME - BARGAIN BUY	11,036		PRIVATE STOCK	47	
			RALEIGH EXTRA	-5	
			RICHLAND		
			SUMMIT		
			VICEROY	580	
OTHER***	200		OTHER***	68	
TOTAL R. J. REYNOLDS	14,641	97%	TOTAL BAT	2,826	11%
PHILIP MORRIS			LIGGETT		
ALPINE	170		PYRAMID	-1	
BASIC	3,286		OTHER***		
BRISTOL	19		TOTAL LIGGETT	-1	
BUCKS	32				
CAMBRIDGE	252				
DAVES					
OTHER***	2,651		OTHER MANUFACTURERS***		
TOTAL PHILIP MORRIS	6,410	25%			
LORILLARD			GRAND TOTAL OF		
KENT INTERNATIONAL			ALL MANUFACTURERS	25,544	100%
OLD GOLD	1,668		R. J. REYNOLDS %		
OTHER			OF GRAND TOTAL	57%	
TOTAL LORILLARD	1,668	7%			

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*** CIRCLE RESPONSES FOR BOTH QUESTIONS ***
 IS ACCOUNT A MINIMUM LEVEL II MERCHANDISING PARTNER? YES/NO
 IS ACCOUNT A MINIMUM LEVEL III MERCHANDISING ACCRUAL PARTNER? YES/NO
 MUST BE YES FOR BOTH TO QUALIFY FOR DORAL PAYMENT

ACCOUNT NO. 10520000 ACCOUNT NAME: F. L. ROBERTS INC. NO. OF STORES: 33
 ADDRESS (CITY & STATE) SPRINGFIELD, MA NO. OF WEEKS: 26
 DIVISION: 1642

		CARTONS		RATE		PAYMENT	
X							
SIGNATURE & TITLE OF OFFICER OF THE ACCOUNT	DATE	DORAL	1,934	X	0.35	\$	676.90
		FORSYTH	11,036	X	0.35	\$	3,862.60
ACCOUNT MANAGER APPROVAL	DATE	TOTAL PAYMENT				\$	4,539.50

WORKSHEET TO CALCULATE RJR SHARE OF SAVINGS CATEGOR.

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RETAIL ACCOUNT FORM

LISTED BELOW ARE YOUR AIM SALES FOR THE TIME PERIOD FROM 01/01/96 THROUGH 06/30/96 FOR ALL BRANDS WITH A LIST PRICE OF \$9.19 OR BELOW.

CARTONS PURCHASED	SOC		CARTONS PURCHASED	SOC
		BAT		
R. J. REYNOLDS		CROWN		
DORAL	363	GPC	540	
MAGNA		LUCKY STRIKE (FILTERS)		
MONARCH	261	MISTY	851	
STERLING	2	MONTCLAIR	140	
BEST VALUE		PRIME	-4	
FORSYTH PRIVATE LABEL		PRIVATE STOCK	-8	
BRAND NAME - VALU TIME	8,062	RALEIGH EXTRA		
		RICHLAND		
		SUMMIT		
		VICEROY	266	
OTHER---	121	OTHER---	2	
TOTAL R. J. REYNOLDS	8,809	TOTAL BAT	1,797	12%
PHILIP MORRIS		LIGGETT		
ALPINE	27	PYRAMID		
BASIC	3,453	OTHER---		
BRISTOL		TOTAL LIGGETT		
BUCKS				
CAMBRIDGE	126			
DAVES				
OTHER---	80	OTHER MANUFACTURERS---		
TOTAL PHILIP MORRIS	3,686	25%		
LORILLARD		GRAND TOTAL OF ALL MANUFACTURERS	14,550	100%
KENT INTERNATIONAL		R. J. REYNOLDS % OF GRAND TOTAL	61%	
OLD GOLD	258			
OTHER				
TOTAL LORILLARD	258	2%		

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*** CIRCLE RESPONSES FOR BOTH QUESTIONS ***
 IS ACCOUNT A MINIMUM LEVEL II MERCHANDISING PARTNER? YES/NO
 IS ACCOUNT A MINIMUM LEVEL III MERCHANDISING ACCRUAL PARTNER? YES/NO
 MUST BE YES FOR BOTH TO QUALIFY FOR DORAL PAYMENT

ACCOUNT NO. 14210000 ACCOUNT NAME: BIG Y FOODS, INC. NO. OF STORES: 33
 ADDRESS (CITY & STATE) SPRINGFIELD, MA NO. OF WEEKS: 26

DIVISION: 1642

SIGNATURE & TITLE OF OFFICER OF THE ACCOUNT	DATE		CARTONS	RATE	PAYMENT
		DORAL	363	X 0.35	\$ 127.05
		FORSYTH	8,062	X 0.35	\$ 2,821.70
ACCOUNT MANAGER APPROVAL	DATE	TOTAL PAYMENT			\$ 2,948.75

WORKSHEET TO CALCULATE RJR SHARE OF SAVINGS CATEGORY

RETAIL ACCOUNT FORM

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	CARTONS PURCHASED	SOC		CARTONS PURCHASED	SOC
R. J. REYNOLDS			BAT		
DORAL	3,308		CROWN		
MAGNA	124		GPC	1,301	
MONARCH	1,200		LUCKY STRIKE (FILTERS)		
STERLING	-1		HISTY	393	
BEST VALUE	-1		MONTCLAIR	406	
FORSYTH PRIVATE LABEL			PRIME	-1	
BRAND NAME - TEMPO	9,606		PRIVATE STOCK	12	
			RALEIGH EXTRA	28	
			RICHLAND		
			SUMMIT		
OTHER***	38		VICEROY	40	
TOTAL R. J. REYNOLDS	14,274	72%	OTHER***		
PHILIP MORRIS			TOTAL BAT	2,179	11%
ALPINE	189		LIGGETT		
BASIC	663		PYRAMID	-2	
BRISTOL			OTHER***		
BUCKS	11		TOTAL LIGGETT	-2	
CAMBRIDGE	223				
DAVES			OTHER MANUFACTURERS***		
OTHER***	-1				
TOTAL PHILIP MORRIS	1,085	5%	GRAND TOTAL OF ALL MANUFACTURERS	19,924	100%
LORILLARD			R. J. REYNOLDS % OF GRAND TOTAL	72%	
KENT INTERNATIONAL					
OLD GOLD	2,388				
OTHER					
TOTAL LORILLARD	2,388	12%			

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*** CIRCLE RESPONSES FOR BOTH QUESTIONS ***
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 IS ACCOUNT A MINIMUM LEVEL III MERCHANDISING ACCRUAL PARTNER? YES/NO
 MUST BE YES FOR BOTH TO QUALIFY FOR DORAL PAYMENT

ACCOUNT NO. 1873XXXX ACCOUNT NAME: NICE N EASY FOOD NO. OF STORES: 25

ADDRESS (CITY & STATE) CANASTOTA, NY NO. OF WEEKS: 26

DIVISION: 1642

		CARTONS		RATE		PAYMENT	
X							
SIGNATURE & TITLE OF OFFICER OF THE ACCOUNT	DATE	DORAL	3,308	X	0.35	= \$	1,157.80
		FORSYTH	9,606	X	0.35	= \$	3,362.10
ACCOUNT MANAGER APPROVAL	DATE	TOTAL PAYMENT				\$	4,519.90

WORKSHEET TO CALCULATE RJR SHARE OF SAVINGS CATEGORY

RETAIL ACCOUNT FORM

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	CARTONS PURCHASED	SOC		CARTONS PURCHASED	SOC
R. J. REYNOLDS			BAT		
DORAL	24,967		CROWN		
MAGNA	351		GPC	7,646	
MONARCH	5,852		LUCKY STRIKE (FILTERS)		
STERLING	78		HISTY	4,579	
BEST VALUE			MONTCLAIR	4,521	
FORSYTH PRIVATE LABEL			PRIME	5	
BRAND NAME - BEACON	6,617		PRIVATE STOCK		
			RALEIGH EXTRA	76	
			RICHLAND	31	
			SUMMIT	65	
OTHER***	452		VICEROY	488	
TOTAL R. J. REYNOLDS	38,317	49%	OTHER***	409	
PHILIP MORRIS			TOTAL BAT	17,820	23%
ALPINE	572		LIGGETT		
BASIC	15,435		PYRAMID	733	
BRISTOL	7		OTHER***	62	
BUCKS	-4		TOTAL LIGGETT	795	1%
CAMBRIDGE	1,301				
DAVES			OTHER MANUFACTURERS***		
OTHER***	2		GRAND TOTAL OF ALL MANUFACTURERS	78,250	100%
TOTAL PHILIP MORRIS	17,313	22%	R. J. REYNOLDS % OF GRAND TOTAL	49%	
LORILLARD					
KENT INTERNATIONAL					
OLD GOLD	4,005				
OTHER					
TOTAL LORILLARD	4,005	5%			

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 IS ACCOUNT A MINIMUM LEVEL II MERCHANDISING PARTNER? YES/NO
 IS ACCOUNT A MINIMUM LEVEL III MERCHANDISING ACCRUAL PARTNER? YES/NO
 MUST BE YES FOR BOTH TO QUALIFY FOR DORAL PAYMENT

ACCOUNT NO. 18740000 ACCOUNT NAME: KINNEY DRUGS, INC. NO. OF STORES: 42

ADDRESS (CITY & STATE) GOUVERNEUR, NY NO. OF WEEKS: 26

DIVISION: 1642

	CARTONS	RATE	PAYMENT
DORAL	24,967	X	= \$
FORSYTH	6,617	X 0.25	= \$ 1,654.25
TOTAL PAYMENT			\$ 1,654.25

X	
SIGNATURE & TITLE OF OFFICER OF THE ACCOUNT	DATE
X	
ACCOUNT MANAGER APPROVAL	DATE

WORKSHEET TO CALCULATE RJR SHARE OF SAVINGS CATEGORY

RETAIL ACCOUNT FORM

LISTED BELOW ARE YOUR AIM SALES FOR THE TIME PERIOD FROM 01/01/96 THROUGH 06/30/96 FOR ALL BRANDS WITH A LIST PRICE OF \$9.19 OR BELOW.

CARTONS PURCHASED	SOC		CARTONS PURCHASED	SOC
R. J. REYNOLDS		BAT		
DORAL	5,047	CROWN		
MAGNA	201	GPC	391	
MONARCH	2,215	LUCKY STRIKE (FILTERS)		
STERLING	-1	MISTY	551	
BEST VALUE		MONTCLAIR	195	
FORSYTH PRIVATE LABEL		PRIME		
BRAND NAME - PILOT	19,824	PRIVATE STOCK		
		RALEIGH EXTRA	7	
		RICHLAND	15	
		SUMMIT		
	173	VICEROY	229	
	27,499	OTHER***		
OTHER***	71%	TOTAL BAT	1,388	4%
TOTAL R. J. REYNOLDS		LIGGETT		
PHILIP MORRIS		PYRAMID	61	
ALPINE	196	OTHER***		
BASIC	5,729	TOTAL LIGGETT	61	
BRISOL	-3			
BUCKS	54			
CAMBRIDGE	286			
DAVES				
OTHER***	18	OTHER MANUFACTURERS***		
TOTAL PHILIP MORRIS	6,280	GRAND TOTAL OF		
	16%	ALL MANUFACTURERS	38,896	100%
LORILLARD		R. J. REYNOLDS %		
KENT INTERNATIONAL		OF GRAND TOTAL	71%	
OLD GOLD	3,708			
OTHER				
TOTAL LORILLARD	3,708			
	10%			

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*** CIRCLE RESPONSES FOR BOTH QUESTIONS ***
 IS ACCOUNT A MINIMUM LEVEL II MERCHANDISING PARTNER? YES/NO
 IS ACCOUNT A MINIMUM LEVEL III MERCHANDISING ACCRUAL PARTNER? YES/NO
 MUST BE YES FOR BOTH TO QUALIFY FOR DORAL PAYMENT

ACCOUNT NO. 18790000 ACCOUNT NAME: PETR-ALL CORP. NO. OF STORES: 35

ADDRESS/CITY & STATE: DE WITT, NY *Express mart* NO. OF WEEKS: 26

DIVISION: 1642

		CARTONS	RATE	PAYMENT
X				
SIGNATURE & TITLE OF OFFICER OF THE ACCOUNT	DATE	DORAL	5,047 X 0.35 = \$	1,765.45
		FORSYTH	19,824 X 0.35 = \$	6,938.40
ACCOUNT MANAGER APPROVAL	DATE	TOTAL PAYMENT	\$	8,704.85

WORKSHEET TO CALCULATE RJR SHARE OF SAVINGS CATEGORY

RETAIL ACCOUNT FORM

LISTED BELOW ARE YOUR AIM SALES FOR THE TIME PERIOD FROM 01/01/96 THROUGH 06/30/96 FOR ALL BRANDS WITH A LIST PRICE OF \$9.19 OR BELOW.

	CARTONS PURCHASED	SOC		CARTONS PURCHASED	SOC
R. J. REYNOLDS			BAT		
DORAL	7,632		CROWN		
MAGNA	326		GPC	4,024	
MONARCH	9,142		LUCKY STRIKE (FILTERS)		
STERLING			MISTY	1,224	
BEST VALUE			MONTCLAIR	876	
FORSYTH PRIVATE LABEL			PRIME		
BRAND NAME - TEMPO	15,395		PRIVATE STOCK		
			RALEIGH EXTRA	85	
			RICHLAND		
			SUMMIT		
OTHER***	92		VICEROY	134	
TOTAL R. J. REYNOLDS	32,587	72%	OTHER***		
PHILIP MORRIS			TOTAL BAT	6,343	14%
ALPINE			LIGGETT		
BASIC	864		PYRAMID		
BRISTOL			OTHER***		
BUCKS	53		TOTAL LIGGETT		
CAMBRIDGE	250				
DAVES			OTHER MANUFACTURERS***		
OTHER***			GRAND TOTAL OF		
TOTAL PHILIP MORRIS	1,167	3%	ALL MANUFACTURERS	45,324	100%
LORILLARD			R. J. REYNOLDS %		
KENT INTERNATIONAL			OF GRAND TOTAL	72%	
OLD GOLD	5,227				
OTHER					
TOTAL LORILLARD	5,227	12%			

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 IS ACCOUNT A MINIMUM LEVEL III MERCHANDISING ACCRUAL PARTNER? YES/NO
 MUST BE YES FOR BOTH TO QUALIFY FOR DORAL PAYMENT

ACCOUNT NO. 12270000 ACCOUNT NAME: SUGARCREEK STORES NO. OF STORES: 104
 ADDRESS (CITY & STATE) ROCHESTER, NY NO. OF WEEKS: 26
 DIVISION: 1645

	CARTONS		RATE		PAYMENT
X					
SIGNATURE & TITLE OF OFFICER OF THE ACCOUNT	DATE	DORAL	7,632	X 0.35 = \$	2,671.20
		FORSYTH	15,395	X 0.35 = \$	5,388.25
ACCOUNT MANAGER APPROVAL	DATE	TOTAL PAYMENT		\$	8,059.45

Distributors

51859 7367

WORKSHEET TO CALCULATE RJR SHARE OF SAVINGS CATEGORY

DISTRIBUTOR/WHOLESALE ACCOUNT FORM

LISTED BELOW ARE YOUR AIM SALES FOR THE TIME PERIOD FROM 01/01/96 THROUGH 06/30/96 FOR ALL BRANDS WITH A LIST PRICE OF \$9.19 OR BELOW.

	CARTONS PURCHASED	SOC		CARTONS PURCHASED	SOC
R J REYNOLDS			BAT		
DORAL	71,080		CROWN		
MAGNA	29,793		GPC	110,524	
MONARCH			LUCKY STRIKE (FILTERS)		
STERLING	1,168		MISTY	21,254	
BEST VALUE	210		MONTECLAIR	21,501	
FORSYTH PRIVATE LABEL			PRIME	2,359	
BRAND NAME - MARKER	19,281		PRIVATE STOCK	12,126	
			RALEIGH EXTRA	2,820	
			RICHLAND	685	
			SUMMIT	130	
OTHER***	35,911		VICEROY	5,086	
TOTAL R. J. REYNOLDS	157,443	31%	OTHER***	2,434	
			TOTAL BAT	178,919	36%
PHILIP MORRIS			LIGGETT		
ALPINE	5,610		PYRAMID	12,014	
BASIC	82,812		OTHER***	3	
BRISTOL	965		TOTAL LIGGETT	12,017	2%
BUCKS	1,047				
CAMBRIDGE	8,670		OTHER MANUFACTURERS***	2,814	1%
DAVES					
OTHER***	6,896		GRAND TOTAL OF		
TOTAL PHILIP MORRIS	106,006	21%	ALL MANUFACTURERS	501,401	100%
LORILLARD			R. J. REYNOLDS %		
KENT INTERNATIONAL			OF GRAND TOTAL	31%	
OLD GOLD	44,202				
OTHER					
TOTAL LORILLARD	44,202	9%			

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ACCOUNT NO. 278580 ACCOUNT NAME: HERKIMER WHOL

NO OF STORES: 1345

ADDRESS (CITY & STATE): UTICA, NY

NO. OF WEEKS: 26

DIVISION: 1622

	CARTONS	RATE	PAYMENT
SIGNATURE & TITLE OF OFFICER OF THE ACCOUNT			
DATE			
ACCOUNT MANAGER APPROVAL			
DATE			
FORSYTH	19,281	X 0.31	= \$ 5,977.11
TOTAL PAYMENT			\$ 5,977.11

WORKSHEET TO CALCULATE RJR SHARE OF SAVINGS CATEGORY

DISTRIBUTOR/WHOLESALE ACCOUNT FORM

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	CARTONS PURCHASED	SOC		CARTONS PURCHASED	SOC
R. J. REYNOLDS			BAT		
DORAL	68,901		CROWN		
MAGNA	33,931		GPC	19,015	
MONARCH			LUCKY STRIKE (FILTERS)		
STERLING			MISTY	14,706	
BEST VALUE			MONTCLAIR	12,019	
FORSYTH PRIVATE LABEL			PRIME		
BRAND NAME - EXTRA VALUE	20,424		PRIVATE STOCK		
LEGEND	18,343		RALEIGH EXTRA	93	
			RICHLAND		
			SUMMIT		
OTHER***			VICEROY	3,834	
TOTAL R. J. REYNOLDS	141,599	55%	OTHER***	436	
			TOTAL BAT	50,103	19%
PHILIP MORRIS					
ALPINE	4,464		LIGGETT		
BASIC	29,505		PYRAMID	2,812	
BRISTOL			OTHER***		
BUCKS	186		TOTAL LIGGETT	2,812	1%
CAMBRIDGE	11,678				
DAVES			OTHER MANUFACTURERS***		
OTHER***					
TOTAL PHILIP MORRIS	45,833	18%			
LORILLARD			GRAND TOTAL OF ALL MANUFACTURERS	257,687	100%
KENT INTERNATIONAL			R. J. REYNOLDS % OF GRAND TOTAL	55%	
OLD GOLD	17,340				
OTHER					
TOTAL LORILLARD	17,340	7%			

*** PLEASE PROVIDE BACKUP FOR ANY ADJUSTMENTS MADE TO ANY OF THE ABOVE NUMBERS.

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ACCOUNT NO. 482000 ACCOUNT NAME: P & C FOOD MARK

NO. OF STORES: 246

ADDRESS (CITY & STATE) SYRACUSE, NY

NO. OF WEEKS: 24

DIVISION: 1622

	CARTONS	RATE	PAYMENT
SIGNATURE & TITLE OF OFFICER OF THE ACCOUNT			
DATE			
FORSYTH	38,767	X 0.50	= \$ 19,383.50
ACCOUNT MANAGER APPROVAL			
DATE			
TOTAL PAYMENT			\$ 19,383.50

51859 7370

WORKSHEET TO CALCULATE RJR SHARE OF SAVINGS CATEGORY

DISTRIBUTOR/WHOLESALE ACCOUNT FORM

LISTED BELOW ARE YOUR AIM SALES FOR THE TIME PERIOD FROM 01/01/96 THROUGH 06/30/96 FOR ALL BRANDS WITH A LIST PRICE OF \$9.19 OR BELOW.

CARTONS PURCHASED	SOC
-------------------	-----

CARTONS PURCHASED	SOC
-------------------	-----

R. J. REYNOLDS
DORAL
MAGNA
MONARCH
STERLING
BEST VALUE
FORSYTH PRIVATE LABEL
BRAND NAME - BRANDON

29,463

19,788

100

289

49,640

30%

OTHER***
TOTAL R. J. REYNOLDS

PHILIP MORRIS

ALPINE
BASIC
BRISTOL
BUCKS
CAMBRIDGE
DAVES
OTHER***

819

17,509

1,981

20,309

12%

TOTAL PHILIP MORRIS

LORILLARD

KENT INTERNATIONAL
OLD GOLD
OTHER

15,482

15,482

9%

TOTAL LORILLARD

BAT

CROWN
GPC
LUCKY STRIKE (FILTERS)
MISTY
MONTCLAIR
PRIME
PRIVATE STOCK
RALEIGH EXTRA
RICHLAND
SUMMIT
VICEROY
OTHER***

TOTAL BAT

43,263

6,790

8,270

16,623

581

1,164

23

76,714

47%

LIGGETT

PYRAMID
OTHER***

TOTAL LIGGETT

2,529

2,529

2%

OTHER MANUFACTURERS***

GRAND TOTAL OF
ALL MANUFACTURERS

164,674

100%

R. J. REYNOLDS %
OF GRAND TOTAL

30%

--- PLEASE PROVIDE BACKUP FOR ANY ADJUSTMENTS MADE TO ANY OF THE ABOVE NUMBERS.

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PURCHASED IN THE LOW PRICE CATEGORY, AS DEFINED BY FORSYTH TOBACCO
PRODUCTS, AN UNINCORPORATED DIVISION OF R. J. REYNOLDS TOBACCO COMPANY.

ACCOUNT NO. 533288 ACCOUNT NAME: JONES MCINTOSH

NO. OF STORES: 630

ADDRESS (CITY & STATE) SYRACUSE, NY

NO. OF WEEKS: 26

DIVISION: 1622

	CARTONS	RATE	PAYMENT
FORSYTH	289	X 0.30	\$ 86.70
TOTAL PAYMENT			\$ 86.70

SIGNATURE & TITLE OF OFFICER OF THE ACCOUNT DATE
ACCOUNT MANAGER APPROVAL DATE

WORKSHEET TO CALCULATE RJR SHARE OF SAVINGS CATEGORY

DISTRIBUTOR/WHOLESALE ACCOUNT FORM

LISTED BELOW ARE YOUR AIM SALES FOR THE TIME PERIOD FROM 01/01/96 THROUGH 06/30/96 FOR ALL BRANDS WITH A LIST PRICE OF \$9.19 OR BELOW.

	CARTONS PURCHASED	SOC		CARTONS PURCHASED	SOC
R. J. REYNOLDS			BAT		
DORAL	11,829		CROWN		
MAGNA	8,368		GPC	13,402	
MONARCH			LUCKY STRIKE (FILTERS)		
STERLING			MISTY	4,366	
BEST VALUE	945		MONTCLAIR	8,899	
FORSYTH PRIVATE LABEL			PRIME	18,821	
BRAND NAME - FOCUS	107		PRIVATE STOCK		
			RALEIGH EXTRA	436	
			RICHLAND		
			SUMMIT		
OTHER---			VICEROY	1,176	
TOTAL R. J. REYNOLDS	21,249	26%	OTHER---	204	
			TOTAL BAT	47,304	57%
PHILIP MORRIS			LIGGETT		
ALPINE	198		PYRAMID		
BASIC	5,211		OTHER---		
BRISTOL			TOTAL LIGGETT		
BUCKS	40				
CAMBRIDGE	784				
DAVES			OTHER MANUFACTURERS---		
OTHER---					
TOTAL PHILIP MORRIS	6,233	7%	GRAND TOTAL OF		
			ALL MANUFACTURERS	83,212	100%
LORILLARD			R. J. REYNOLDS %		
KENT INTERNATIONAL			OF GRAND TOTAL	26%	
OLD GOLD	8,426				
OTHER					
TOTAL LORILLARD	8,426	10%			

--- PLEASE PROVIDE BACKUP FOR ANY ADJUSTMENTS MADE TO ANY OF THE ABOVE NUMBERS.

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ACCOUNT NO. 160600 ACCOUNT NAME: DONOHUE CANDY &

NO. OF STORES: 338

ADDRESS (CITY & STATE) SARATOGA SPRINGS, NY

NO. OF WEEKS: 26

DIVISION: 1623

	CARTONS	RATE	PAYMENT
SIGNATURE & TITLE OF OFFICER OF THE ACCOUNT			
DATE			
ACCOUNT MANAGER APPROVAL			
DATE			
	FORSYTH	107 X 0.26 = \$	27.82
	TOTAL PAYMENT		\$ 27.82

WORKSHEET TO CALCULATE RJR SHARE OF SAVINGS CATEGORY

DISTRIBUTOR/WHOLESALE ACCOUNT FORM

LISTED BELOW ARE YOUR AIM SALES FOR THE TIME PERIOD FROM 01/01/96 THROUGH 06/30/96 FOR ALL BRANDS WITH A LIST PRICE OF \$9.19 OR BELOW.

	CARTONS PURCHASED	SOC		CARTONS PURCHASED	SOC
R. J. REYNOLDS			BAT		
DORAL	53,721		CROWN		
MAGNA	18,178		GPC	53,283	
MONARCH			LUCKY STRIKE (FILTERS)		
STERLING	343		MISTY	17,043	
BEST VALUE			MONTCLAIR	23,429	
FORSYTH PRIVATE LABEL			PRIME		
BRAND NAME - QUALITY SMOKE			PRIVATE STOCK	44,970	
			RALEIGH EXTRA	1,883	
			RICHLAND	95	
			SUMMIT		
OTHER---	7,084		VICEROY	2,869	
TOTAL R. J. REYNOLDS	77,376	21%	OTHER---	319	
			TOTAL BAT	143,891	40%
PHILIP MORRIS			LIGGETT		
ALPINE	1,760		PYRAMID	2,035	
BASIC	32,513		OTHER---		
BRISTOL	476		TOTAL LIGGETT	2,035	1%
BUCKS	304				
CAMBRIDGE	5,387		OTHER MANUFACTURERS---	23,443	6%
DAVES					
OTHER---	41,078		GRAND TOTAL OF		
TOTAL PHILIP MORRIS	81,518	23%	ALL MANUFACTURERS	361,940	100%
LORILLARD			R. J. REYNOLDS %		
KENT INTERNATIONAL			OF GRAND TOTAL	21%	
OLD GOLD	33,727				
OTHER					
TOTAL LORILLARD	33,727	9%			

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ACCOUNT NO. 194040 ACCOUNT NAME: FINKLE DISTRIBUTOR

NO. OF STORES: 868

ADDRESS (CITY & STATE): MAYFIELD, NY

NO. OF WEEKS: 26

DIVISION: 1623

	CARTONS	RATE	PAYMENT
SIGNATURE & TITLE OF OFFICER OF THE ACCOUNT			
DATE			
ACCOUNT MANAGER APPROVAL			
DATE			
FORSYTH	X	0.21	= \$
TOTAL PAYMENT			\$

WORKSHEET TO CALCULATE RJR SHARE OF SAVINGS CATEGORY

DISTRIBUTOR/WHOLESALE ACCOUNT FORM

LISTED BELOW ARE YOUR AIM SALS FOR THE TIME PERIOD FROM 01/01/96 THROUGH 06/30/96 FOR ALL BRANDS WITH A LIST PRICE OF \$9.19 OR BELOW.

	CARTONS PURCHASED	SOC		CARTONS PURCHASED	SOC
R. J. REYNOLDS			BAT		
DORAL	6,542		CROWN		
MAGNA	9,210		GPC	24,179	
MONARCH			LUCKY STRIKE (FILTERS)		
STERLING	341		MISTY	7,738	
BEST VALUE	2,345		MONTCLAIR	5,639	
FORSYTH PRIVATE LABEL			PRIME	26,130	
BRAND NAME - FOCUS			PRIVATE STOCK		
			RALEIGH EXTRA	273	
			RICHLAND	16	
			SUMMIT		
			VICEROY	1,200	
OTHER***			OTHER***	394	
TOTAL R. J. REYNOLDS	18,438	18%	TOTAL BAT	65,569	65%
PHILIP MORRIS			LIGGETT		
ALPINE	204		PYRAMID	1,635	
BASIC	13,313		OTHER***	10	
BRISTOL			TOTAL LIGGETT	1,645	2%
BUCKS	196				
CAMBRIDGE	583		OTHER MANUFACTURERS***		
DAVES					
OTHER***			GRAND TOTAL OF ALL MANUFACTURERS	100,534	100%
TOTAL PHILIP MORRIS	14,296	14%	R. J. REYNOLDS % OF GRAND TOTAL		18%
LORILLARD					
KENT INTERNATIONAL					
OLD GOLD	586				
OTHER					
TOTAL LORILLARD	586	1%			

Brand Pulled 5/3

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ACCOUNT NO. 203290 ACCOUNT NAME: HARRY FORTUNIS

NO. OF STORES: 705

ADDRESS (CITY & STATE) NEWBURGH, NY

NO. OF WEEKS: 25

DIVISION: 1623

SIGNATURE & TITLE OF OFFICER OF THE ACCOUNT		DATE	CARTONS	RATE	PAYMENT
ACCOUNT MANAGER APPROVAL		DATE	FORSYTH X 0.18 = \$		
			TOTAL PAYMENT \$		

WORKSHEET TO CALCULATE RJR SHARE OF SAVINGS CATEGORY

DISTRIBUTOR/WHOLESALE ACCOUNT FORM

LISTED BELOW ARE YOUR AIM SALES FOR THE TIME PERIOD FROM 01/01/96 THROUGH 06/30/96 FOR ALL BRANDS WITH A LIST PRICE OF \$9.19 OR BELOW.

	CARTONS PURCHASED	SOC		CARTONS PURCHASED	SOC
R. J. REYNOLDS			BAT		
DORAL	13,158		CROWN		
MAGNA	24,172		GPC	31,925	
MONARCH			LUCKY STRIKE (FILTERS)		
STERLING			MISTY	7,720	
BEST VALUE			MONTCLAIR	7,604	
FORSYTH PRIVATE LABEL			PRIME		
BRAND NAME - NORTH	2,005		PRIVATE STOCK	26,323	
			RALEIGH EXTRA	414	
			RICHLAND	12	
			SUMMIT		
OTHER***	10		VICEROY	1,486	
TOTAL R. J. REYNOLDS	39,345	20%	OTHER***	101	
			TOTAL BAT	75,585	38%
PHILIP MORRIS			LIGGETT		
ALPINE	899		PYRAMID	841	
BASIC	24,856		OTHER***	40,367	
BRISTOL			TOTAL LIGGETT	41,208	21%
BUCKS	167				
CAMBRIDGE	1,621		OTHER MANUFACTURERS***	63	
DAVES					
OTHER***	5,098		GRAND TOTAL OF		
TOTAL PHILIP MORRIS	32,641	17%	ALL MANUFACTURERS	196,545	100%
LORELLARD			R. J. REYNOLDS %		
KENT INTERNATIONAL			OF GRAND TOTAL	20%	
OLD GOLD	7,703				
OTHER					
TOTAL LORELLARD	7,703	4%			

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ACCOUNT NO. 315288 ACCOUNT NAME: DOWNINGS, INC

NO. OF STORES: 651

ADDRESS (CITY & STATE) MILTON, VT

NO. OF WEEKS: 26

DIVISION: 1623

	CARTONS	RATE	PAYMENT
SIGNATURE & TITLE OF OFFICER OF THE ACCOUNT			
DATE			
ACCOUNT MANAGER APPROVAL			
DATE			
FORSYTH	2,005	X 0.20	= \$ 401.00
TOTAL PAYMENT			\$ 401.00

WORKSHEET TO CALCULATE RJR SHARE OF SAVINGS CATEGORY

DISTRIBUTOR/WHOLESALE ACCOUNT FORM

LISTED BELOW ARE YOUR ATM SALES FOR THE TIME PERIOD FROM 01/01/96 THROUGH 06/30/96 FOR ALL BRANDS WITH A LIST PRICE OF \$9.19 OR BELOW.

CARTONS PURCHASED	SOC		CARTONS PURCHASED	SOC
R. J. REYNOLDS		BAT		
DORAL	14,846	CROWN		
MAGNA	7,862	GPC	30,868	
MONARCH		LUCKY STRIKE (FILTERS)		
STERLING	303	MISTY	10,337	
BEST VALUE	56	MONTCLAIR	6,390	
FORSYTH PRIVATE LABEL		PRIME		
BRAND NAME - CARDINAL	2,172	PRIVATE STOCK	7,278	
- JACKS	7,993	RALEIGH EXTRA	371	
		RICHLAND	81	
		SUMMIT	1,338	
		VICEROY	2,232	
OTHER***		OTHER***	180	
TOTAL R. J. REYNOLDS	33,032 18%	TOTAL BAT	59,075 33%	
PHILIP MORRIS		LIGGETT		
ALPINE	243	PYRAMID	34	
BASIC	18,163	OTHER***	3,350	
BRISTOL		TOTAL LIGGETT	3,384 2%	
BUCKS	218			
CAMBRIDGE	826			
DAVES				
OTHER***	60,321	OTHER MANUFACTURERS***	4,438 2%	
TOTAL PHILIP MORRIS	79,769 44%			
LORILLARD		GRAND TOTAL OF ALL MANUFACTURERS	180,625 100%	
KENT INTERNATIONAL		R. J. REYNOLDS %		
OLD GOLD	927	OF GRAND TOTAL	18%	
OTHER				
TOTAL LORILLARD	927 1%			

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ACCOUNT NO. 442680 ACCOUNT NAME: MOUNTAIN CANDY

NO. OF STORES: 617

ADDRESS (CITY & STATE): SOUTH FALLSBURG, NY

NO. OF WEEKS: 26

DIVISION: 1623

SIGNATURE & TITLE OF OFFICER OF THE ACCOUNT	DATE	CARTONS	RATE	PAYMENT
		10,165	X 0.18	\$ 1,829.70
ACCOUNT MANAGER APPROVAL	DATE	TOTAL PAYMENT		\$ 1,829.70

WORKSHEET TO CALCULATE RJR SHARE OF SAVINGS CATEGORY

DISTRIBUTOR/WHOLESALE ACCOUNT FORM

LISTED BELOW ARE YOUR AIM SALS FOR THE TIME PERIOD FROM 01/01/96 THROUGH 06/30/96 FOR ALL BRANDS WITH A LIST PRICE OF \$9.19 OR BELOW.

	CARTONS PURCHASED	SOC		CARTONS PURCHASED	SOC
R. J. REYNOLDS			BAT		
DORAL	22,351		CROWN		
MAGNA	10,230		GPC	39,181	
MONARCH			LUCKY STRIKE (FILTERS)		
STERLING	25		HISY	10,264	
BEST VALUE	1,887		MONTCLAIR	17,297	
FORSYTH PRIVATE LABEL			PRIME	37,998	
BRAND NAME - WORTH	4,762		PRIVATE STOCK		
			RALEIGH EXTRA	860	
			RICHLAND	82	
			SUMMIT		
OTHER***	475		VICEROY	2,613	
TOTAL R. J. REYNOLDS	39,730	20%	OTHER***	271	
			TOTAL BAT	108,686	54%
PHILIP MORRIS			LIGGETT		
ALPINE	637		PYRAMID	2,018	
BASIC	26,476		OTHER***		
BRISTOL	133		TOTAL LIGGETT	2,018	1%
BUCKS	175				
CAMBRIDGE	1,326		OTHER MANUFACTURERS***		
DAVES					
OTHER***			GRAND TOTAL OF		
TOTAL PHILIP MORRIS	28,747	14%	ALL MANUFACTURERS	200,453	100%
LORILLARD			R. J. REYNOLDS %		
KENT INTERNATIONAL			OF GRAND TOTAL	20%	
OLD GOLD	21,272				
OTHER					
TOTAL LORILLARD	21,272	11%			

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ACCOUNT NO. 611800 ACCOUNT NAME: STANDARD-ROSEN

NO. OF STORES: 526

ADDRESS (CITY & STATE) LATHAM, NY

NO. OF WEEKS: 26

DIVISION: 1623

	CARTONS	RATE	PAYMENT
SIGNATURE & TITLE OF OFFICER OF THE ACCOUNT			
DATE			
FORSYTH	4,762	X 0.20	= \$ 952.40
ACCOUNT MANAGER APPROVAL			
DATE			
TOTAL PAYMENT			\$ 952.40

WORKSHEET TO CALCULATE RJR SHARE OF SAVINGS CATEGORY

DISTRIBUTOR/WHOLESALE ACCOUNT FORM

LISTED BELOW ARE YOUR AIM SALES FOR THE TIME PERIOD FROM 01/01/96 THROUGH 06/30/96 FOR ALL BRANDS WITH A LIST PRICE OF \$9.19 OR BELOW.

	CARTONS PURCHASED	SOC		CARTONS PURCHASED	SOC
R. J. REYNOLDS			BAT		
DORAL	13,560		CROWN		
MAGNA	42,826		GPC	13,080	
MONARCH			LUCKY STRIKE (FILTERS)		
STERLING	290		MISTY	4,404	
BEST VALUE			MONTCLAIR	2,135	
FORSYTH PRIVATE LABEL			PRIME		
BRAND NAME - HIGHWAY	1,174		PRIVATE STOCK		
			RALEIGH EXTRA	231	
			RICHLAND	471	
			SUMMIT	972	
OTHER***			VICEROY	2,588	
TOTAL R. J. REYNOLDS	57,850	52%	OTHER***		
			TOTAL BAT	23,881	21%
PHILIP MORRIS					
ALPINE	1,342		LIGGETT		
BASIC	14,732		PYRAMID	347	
BRISTOL			OTHER***		
BUCKS	243		TOTAL LIGGETT	347	
CAMBRIDGE	1,479				
DAVES			OTHER MANUFACTURERS***	2	
OTHER***					
TOTAL PHILIP MORRIS	17,796	16%			
			GRAND TOTAL OF ALL MANUFACTURERS	111,473	100%
LORILLARD			R. J. REYNOLDS % OF GRAND TOTAL	52%	
KENT INTERNATIONAL					
OLD GOLD	11,597				
OTHER					
TOTAL LORILLARD	11,597	10%			

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ACCOUNT NO. 088080 ACCOUNT NAME: J. A. CALDERON

NO. OF STORES: 431

ADDRESS (CITY & STATE) ROCHESTER, NY

NO. OF WEEKS: 26

DIVISION: 1626

	CARTONS	RATE	PAYMENT
SIGNATURE & TITLE OF OFFICER OF THE ACCOUNT			
DATE			
ACCOUNT MANAGER APPROVAL			
DATE			
FORSYTH	1,174	X 0.50	\$ 587.00
TOTAL PAYMENT			\$ 587.00

WORKSHEET TO CALCULATE RJR SHARE OF SAVINGS CATEGORY

DISTRIBUTOR/WHOLESALE ACCOUNT FORM

LISTED BELOW ARE YOUR AIM SALES FOR THE TIME PERIOD FROM 01/01/96 THROUGH 06/30/96 FOR ALL BRANDS WITH A LIST PRICE OF \$9.19 OR BELOW.

CARTONS PURCHASED		SOC	CARTONS PURCHASED		SOC
R. J. REYNOLDS			BAT		
DORAL	13,699		CROWN		
MAGNA	39,814		GPC	18,211	
MONARCH			LUCKY STRIKE (FILTERS)		
STERLING	35		MISTY	3,318	
BEST VALUE			MONTCLAIR	1,942	
FORSYTH PRIVATE LABEL			PRIME	50,002	
BRAND NAME - QUALITY SMOKE	4,535		PRIVATE STOCK		
			RALEIGH EXTRA	214	
			RICHLAND	925	
			SUMMIT		
			VICEROY	2,185	
			OTHER***	81	
OTHER***			TOTAL BAT	76,878	46%
TOTAL R. J. REYNOLDS	58,083	35%			
PHILIP MORRIS			LIGGETT		
ALPINE	2,210		PYRAMID	3,302	
BASIC	22,314		OTHER***		
BRISTOL			TOTAL LIGGETT	3,302	2%
BUCKS	67				
CAMBRIDGE	1,856				
DAVES					
OTHER***			OTHER MANUFACTURERS***	894	1%
TOTAL PHILIP MORRIS	26,449	16%			
LORILLARD			GRAND TOTAL OF ALL MANUFACTURERS		
KENT INTERNATIONAL				168,129	100%
OLD GOLD	2,523		R. J. REYNOLDS %		
OTHER			OF GRAND TOTAL	35%	
TOTAL LORILLARD	2,523	2%			

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ACCOUNT NO. 154180 ACCOUNT NAME: DERIGO SALES, I

NO. OF STORES: 359

ADDRESS (CITY & STATE) BUFFALO, NY

NO. OF WEEKS: 26

DIVISION: 1626

SIGNATURE & TITLE OF OFFICER OF THE ACCOUNT		DATE	CARTONS		RATE	PAYMENT	
X			FORSYTH	4,535	X 0.35	= \$	1,587.25
X			TOTAL PAYMENT			\$	1,587.25

WORKSHEET TO CALCULATE RJR SHARE OF SAVINGS CATEGORY

DISTRIBUTOR/WHOLESALE ACCOUNT FORM

LISTED BELOW ARE YOUR AIM SALES FOR THE TIME PERIOD FROM 01/01/96 THROUGH 06/30/96 FOR ALL BRANDS WITH A LIST PRICE OF \$9.19 OR BELOW.

	CARTONS PURCHASED	SOC		CARTONS PURCHASED	SOC
R. J. REYNOLDS			BAT		
DORAL	13,065		CROWN		
MAGNA	11,561		GPC	11,349	
MONARCH			LUCKY STRIKE (FILTERS)		
STERLING	130		MISTY	3,864	
BEST VALUE			MONTCLAIR	2,220	
FORSYTH PRIVATE LABEL			PRIME		
BRAND NAME - CARDINAL	2,616		PRIVATE STOCK	20,063	
			RALEIGH EXTRA	331	
			RICHLAND	380	
			SUMMIT		
			VICEROY	644	
OTHER***			OTHER***	418	
TOTAL R. J. REYNOLDS	27,372	32%	TOTAL BAT	39,269	46%
PHILIP MORRIS			LIGGETT		
ALPINE	623		PYRAMID	562	
BASIC	4,921		OTHER***	333	
BRISTOL	484		TOTAL LIGGETT	895	1%
BUCKS	104				
CAMBRIDGE	2,588		OTHER MANUFACTURERS***	2,101	2%
DAVES					
OTHER***			GRAND TOTAL OF		
TOTAL PHILIP MORRIS	8,720	10%	ALL MANUFACTURERS	85,073	100%
LORILLARD			R. J. REYNOLDS %		
KENT INTERNATIONAL			OF GRAND TOTAL	32%	
OLD GOLD	7,716				
OTHER					
TOTAL LORILLARD	7,716	9%			

*** PLEASE PROVIDE BACKUP FOR ANY ADJUSTMENTS MADE TO ANY OF THE ABOVE NUMBERS.

I CERTIFY THAT THE ABOVE INFORMATION IS AN ACCURATE SUMMARY OF ALL PRODUCTS PURCHASED IN THE LOW PRICE CATEGORY, AS DEFINED BY FORSYTH TOBACCO PRODUCTS, AN UNINCORPORATED DIVISION OF R. J. REYNOLDS TOBACCO COMPANY.

ACCOUNT NO. 180000 ACCOUNT NAME: ELMIRA TOBACCO

NO. OF STORES: 220

ADDRESS (CITY & STATE) ELMIRA HEIGHTS, NY

NO. OF WEEKS: 26

DIVISION: 1626

	CARTONS	RATE	PAYMENT
SIGNATURE & TITLE OF OFFICER OF THE ACCOUNT			
DATE			
ACCOUNT MANAGER APPROVAL			
DATE			
FORSYTH	2,616	x 0.32	= \$ 837.12
TOTAL PAYMENT			\$ 837.12

WORKSHEET TO CALCULATE RJR SHARE OF SAVINGS CATEGORY

DISTRIBUTOR/WHOLESALE ACCOUNT FORM

LISTED BELOW ARE YOUR AIM SALES FOR THE TIME PERIOD FROM 01/01/96 THROUGH 06/30/96 FOR ALL BRANDS WITH A LIST PRICE OF \$9.19 OR BELOW.

	CARTONS PURCHASED	SOC		CARTONS PURCHASED	SOC
R. J. REYNOLDS			BAT		
DORAL	14,266		CROWN		
MAGNA	12,714		GPC	3,563	
MONARCH			LUCKY STRIKE (FILTERS)		
STERLING	98		HISY	1,532	
BEST VALUE			HUNCLAIR	1,223	
FORSYTH PRIVATE LABEL			PRIME		
BRAND NAME - FOCUS	2,339		PRIVATE STOCK		
			RALEIGH EXTRA	79	
			RICHLAND	132	
			SUMMIT	9,480	
			VICEROY	175	
OTHER***			OTHER***	5	
TOTAL R. J. REYNOLDS	29,417	47%	TOTAL BAT	16,189	25%
PHILIP MORRIS			LIGGETT		
ALPINE	184		PYRAMID	1,816	
BASIC	3,150		OTHER***		
BRISTOL	203		TOTAL LIGGETT	1,816	3%
BUCKS	190				
CAMBRIDGE	963		OTHER MANUFACTURERS***		
DAVES					
OTHER***			GRAND TOTAL OF		
TOTAL PHILIP MORRIS	4,690	7%	ALL MANUFACTURERS	62,847	100%
LORILLARD			R. J. REYNOLDS %		
KENT INTERNATIONAL			OF GRAND TOTAL	47%	
OLD GOLD	10,735				
OTHER					
TOTAL LORILLARD	10,735	17%			

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ACCOUNT NO. 317880 ACCOUNT NAME: R. L. JONES & SON

NO. OF STORES: 174

ADDRESS (CITY & STATE) BATH, NY

NO. OF WEEKS: 26

DIVISION 1626

	CARTONS	RATE	PAYMENT
SIGNATURE & TITLE OF OFFICER OF THE ACCOUNT			
DATE			
FORSYTH	2,339	x 0.47	= \$ 1,099.33
ACCOUNT MANAGER APPROVAL			
DATE			
TOTAL PAYMENT			\$ 1,099.33

WORKSHEET TO CALCULATE RJR SHARE OF SAVINGS CATEGORY

DISTRIBUTOR/WHOLESALE ACCOUNT FORM

LISTED BELOW ARE YOUR AIM SALES FOR THE TIME PERIOD FROM 01/01/96 THROUGH 06/30/96 FOR ALL BRANDS WITH A LIST PRICE OF \$9.19 OR BELOW.

	CARTONS PURCHASED	SOC		CARTONS PURCHASED	SOC
R. J. REYNOLDS			- BAT		
DORAL	147,760		CROWN		
MAGNA	113,257		GPC	81,974	
MONARCH			LUCKY STRIKE (FILTERS)		
STERLING	478		MISTY	39,606	
BEST VALUE			MONICLAIR	15,185	
FORSYTH PRIVATE LABEL			PRIME		
BRAND NAME - PRICE MASTER	5,343		PRIVATE STOCK		
-			RALEIGH EXTRA	1,448	
-			RICHLAND	793	
-			SUMMIT		
OTHER---	20,894		VICEROY	12,581	
TOTAL R. J. REYNOLDS	287,722	37%	OTHER---		
			TOTAL BAT	151,587	19%
PHILIP MORRIS					
ALPINE	14,581		LIGGETT		
BASIC	151,863		PYRAMID	12,322	
BRISTOL	1,353		OTHER---	119,957	
BUCKS	1,172		TOTAL LIGGETT	132,279	17%
CAMBRIDGE	36,653				
DAVES					
OTHER---	6,291		OTHER MANUFACTURERS---		
TOTAL PHILIP MORRIS	212,013	27%			
LORILLARD			GRAND TOTAL OF		
KENT INTERNATIONAL			ALL MANUFACTURERS	786,528	100%
OLD GOLD	2,917				
OTHER			R. J. REYNOLDS %		
TOTAL LORILLARD	2,917		OF GRAND TOTAL	37%	

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ACCOUNT NO. 649920 ACCOUNT NAME: TRIPFOODS, INC

NO. OF STORES: 1428

ADDRESS (CITY & STATE) BUFFALO, NY

NO. OF WEEKS: 26

DIVISION: 1626

	CARTONS	RATE	PAYMENT
SIGNATURE & TITLE OF OFFICER OF THE ACCOUNT			
DATE			
FORSYTH	5,343	x 0.37	= \$ 1,976.91
ACCOUNT MANAGER APPROVAL			
DATE			
TOTAL PAYMENT			\$ 1,976.91

WORKSHEET TO CALCULATE RJR SHARE OF SAVINGS CATEGORY

DISTRIBUTOR/WHOLESALE ACCOUNT FORM

LISTED BELOW ARE YOUR AIM SALES FOR THE TIME PERIOD FROM 01/01/96 THROUGH 06/30/96 FOR ALL BRANDS WITH A LIST PRICE OF \$9.19 OR BELOW.

	CARTONS PURCHASED	SOC		CARTONS PURCHASED	SOC
R. J. REYNOLDS			BAT		
DORAL	4,916		CROWN		
MAGNA	1,910		GPC	7,919	
MONARCH			LUCKY STRIKE (FILTERS)		
STERLING			MISTY	1,167	
BEST VALUE	946		MONTECLAIR	498	
FORSYTH PRIVATE LABEL			PRIME		
BRAND NAME - SLIM PRICE	1,395		PRIVATE STOCK		
			RALEIGH EXTRA	262	
			RICHLAND	137	
			SUMMIT	10,609	
			VICEROY	227	
OTHER***			OTHER***	-64	
TOTAL R. J. REYNOLDS	9,167	25%	TOTAL BAT	20,755	55%
PHILIP MORRIS			LIGGETT		
ALPINE	20		PYRAMID	1,127	
BASIC	4,129		OTHER***		
BRISTOL	106		TOTAL LIGGETT	1,127	3%
BUCKS	88				
CAMBRIDGE	400		OTHER MANUFACTURERS***		
DAVES					
OTHER***			GRAND TOTAL OF ALL MANUFACTURERS	37,412	100%
TOTAL PHILIP MORRIS	4,743	13%	R. J. REYNOLDS % OF GRAND TOTAL	25%	
LORILLARD					
KLM INTERNATIONAL					
OLD GOLD	1,620				
OTHER					
TOTAL LORILLARD	1,620	4%			

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ACCOUNT NO. 655364 ACCOUNT NAME: BRU-CEL'S DISTR

NO. OF STORES: 187

ADDRESS (CITY & STATE) WESTFIELD, PA

NO. OF WEEKS: 26

DIVISION: 1626

	CARTONS	RATE	PAYMENT
SIGNATURE & TITLE OF OFFICER OF THE ACCOUNT			
DATE			
FORSYTH	1,395	x 0.25	= \$ 348.75
ACCOUNT MANAGER APPROVAL			
DATE			
TOTAL PAYMENT			\$ 348.75

WORKSHEET TO CALCULATE RJR SHARE OF SAVINGS CATEGORY

DISTRIBUTOR/WHOLESALE ACCOUNT FORM

LISTED BELOW ARE YOUR AIM SALES FOR THE TIME PERIOD FROM 01/01/96 THROUGH 06/30/96 FOR ALL BRANDS WITH A LIST PRICE OF \$9.19 OR BELOW.

CARTONS PURCHASED		SOC	CARTONS PURCHASED		SOC
R. J. REYNOLDS			BAT		
DORAL	8,651		CROWN		
MAGNA	14,704		GPC	21,023	
MONARCH			LUCKY STRIKE (FILTERS)		
STERLING	284		MISTY	7,776	
BEST VALUE			MONTCLAIR	2,679	
FORSYTH PRIVATE LABEL			PRIME	656	
BRAND NAME - BRANDON	5,439		PRIVATE STOCK		
			RALEIGH EXTRA	99	
			RICHLAND	61	
			SUMMIT		
			VICEROY	2,572	
OTHER---			OTHER---	4	
TOTAL R. J. REYNOLDS	29,078	18%	TOTAL BAT	34,870	22%
PHILIP MORRIS			LIGGETT		
ALPINE	736		PYRAMID	510	
BASIC	24,983		OTHER---	334	
BRISTOL			TOTAL LIGGETT	844	1%
BUCKS					
CAMBRIDGE	1,533				
DAVES					
OTHER---	65,650		OTHER MANUFACTURERS---		
TOTAL PHILIP MORRIS	92,902	57%			
LORILLARD			GRAND TOTAL OF ALL MANUFACTURERS		
KENT INTERNATIONAL				162,114	100%
OLD GOLD	4,420		R. J. REYNOLDS % OF GRAND TOTAL	18%	
OTHER					
TOTAL LORILLARD	4,420	3%			

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ACCOUNT NO. 166680 ACCOUNT NAME: E&J DISTRIBUTOR

NO. OF STORES: 522

ADDRESS (CITY & STATE) NORTHAMPTON, MA

NO. OF WEEKS: 26

DIVISION: 1836

A		CARTONS	RATE	PAYMENT
SIGNATURE & TITLE OF OFFICER OF THE ACCOUNT		DATE		
X		FORSYTH	5,439 X 0.18 = \$	979.02
ACCOUNT MANAGER APPROVAL		DATE		
		TOTAL PAYMENT	\$ 979.02	

WORKSHEET TO CALCULATE RJR SHARE OF SAVINGS CATEGORY

DISTRIBUTOR/WHOLESALE ACCOUNT FORM

LISTED BELOW ARE YOUR AIM SALES FOR THE TIME PERIOD FROM 01/01/96 THROUGH 06/30/96 FOR ALL BRANDS WITH A LIST PRICE OF \$9.19 OR BELOW.

	CARTONS PURCHASED	SOC		CARTONS PURCHASED	SOC
R. J. REYNOLDS			BAT		
DDRAL	45,839		CROWN		
MAGNA	97,267		GPC	114,040	
MONARCH			LUCKY STRIKE (FILTERS)		
STERLING	1,806		MISTY	55,748	
BEST VALUE	839		MONICLAIR	34,463	
FORSYTH PRIVATE LABEL			PRIME	6,377	
BRAND NAME - JACKS	15,754		PRIVATE STOCK	4,845	
			RALEIGH EXTRA	2,670	
			RICHLAND	328	
			SUMMIT		
			VICEROY	18,618	
OTHER---	23,225		OTHER---	1,745	
TOTAL R. J. REYNOLDS	184,730	26%	TOTAL BAT	238,634	34%
PHILIP MORRIS			LIGGETT		
ALPINE	4,965		PYRAMID	1,665	
BASIC	125,393		OTHER---	11,649	
BRISTOL	308		TOTAL LIGGETT	13,314	2%
BUCKS	670				
CAMBRIDGE	11,211		OTHER MANUFACTURERS---		
DAVES					
OTHER---	75,888		GRAND TOTAL OF		
TOTAL PHILIP MORRIS	218,435	31%	ALL MANUFACTURERS	705,914	100%
LORILLARD			R. J. REYNOLDS %		
KENT INTERNATIONAL			OF GRAND TOTAL	26%	
OLD GOLD	50,801				
OTHER					
TOTAL LORILLARD	50,801	7%			

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ACCOUNT NO. 495892 ACCOUNT NAME: CONSUMER PRODUC

NO. OF STORES: 1792

ADDRESS (CITY & STATE) CHICOPEE, MA

NO. OF WEEKS: 26

DIVISION: 1636

	CARTONS		RATE		PAYMENT
SIGNATURE & TITLE OF OFFICER OF THE ACCOUNT					
DATE					
	FORSYTH	15,754	X	0.26	= \$ 4,096.04
ACCOUNT MANAGER APPROVAL					
DATE					
	TOTAL PAYMENT				\$ 4,096.04

WORKSHEET TO CALCULATE RJR SHARE OF SAVINGS CATEGORY

DISTRIBUTOR/WHOLESALE ACCOUNT FORM

LISTED BELOW ARE YOUR AIM SALES FOR THE TIME PERIOD FROM 01/01/96 THROUGH 06/30/96 FOR ALL BRANDS WITH A LIST PRICE OF \$9.19 OR BELOW.

	CARTONS PURCHASED	SOC		CARTONS PURCHASED	SOC
R. J. REYNOLDS			BAT		
DORAL	1,374		CROWN		
MAGNA	1,842		GPC	2,144	
MONARCH			LUCKY STRIKE (FILTERS)		
STERLING			MISTY	981	
BEST VALUE	81		MONTCLAIR	573	
FORSYTH PRIVATE LABEL			PRIME	2,749	
BRAND NAME - FOCUS			PRIVATE STOCK		
			RALEIGH EXTRA	35	
			RICHLAND		
			SUMMIT		
			VICEROY	1,130	
OTHER***			OTHER***	34	
TOTAL R. J. REYNOLDS	3,297	20%	TOTAL BAT	7,646	46%
PHILIP MORRIS			LIGGETT		
ALPINE	1		PYRAMID	315	
BASIC	5,218		OTHER***		
BRISTOL			TOTAL LIGGETT	315	2%
BUCKS	52				
CAMBRIDGE	123		OTHER MANUFACTURERS***		
DAVES					
OTHER***			GRAND TOTAL OF		
TOTAL PHILIP MORRIS	5,394	32%	ALL MANUFACTURERS	16,652	100%
LORILLARD			R. J. REYNOLDS %		
KENT INTERNATIONAL			OF GRAND TOTAL	20%	
OLD GOLD					
OTHER					
TOTAL LORILLARD					

Brand pulled 5/3

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ACCOUNT NO. 509977 ACCOUNT NAME: HARRY FORTUNIS, INC NO. OF STORES: 264
 ADDRESS (CITY & STATE) PEESKILL, NY NO. OF WEEKS: 26
 DIVISION: 1636

		CARTONS	RATE	PAYMENT
SIGNATURE & TITLE OF OFFICER OF THE ACCOUNT	DATE			
		FORSYTH	X 0.20	= \$
ACCOUNT MANAGER APPROVAL	DATE	TOTAL PAYMENT		\$

WORKSHEET TO CALCULATE RJR SHARE OF SAVINGS CATEGORY

DISTRIBUTOR/WHOLESALE ACCOUNT FORM

LISTED BELOW ARE YOUR AIR SALES FOR THE TIME PERIOD FROM 01/01/96 THROUGH 06/30/96 FOR ALL BRANDS WITH A LIST PRICE OF \$9.19 OR BELOW.

	CARTONS PURCHASED	SOC		CARTONS PURCHASED	SOC
R. J. REYNOLDS			BAT		
DORAL	12,067		CROWN		
MAGNA	27,153		GPC	15,431	
MONARCH			LUCKY STRIKE (FILTERS)		
STERLING	39		MISTY	8,654	
BEST VALUE			MONTCLAIR	9,168	
FORSYTH PRIVATE LABEL			PRIME		
BRAND NAME - PILOT	5,711		PRIVATE STOCK	57,668	
			RALEIGH EXTRA	400	
			RICHLAND	215	
			SUMMIT		
			VICEROY	2,187	
OTHER---			OTHER---	424	
TOTAL R. J. REYNOLDS	44,970	23%	TOTAL BAT	94,147	48%
PHILIP MORRIS			LIGGETT		
ALPINE	594		PYRAMID	4,370	
BASIC	17,452		OTHER---	1,859	
BRISTOL	93		TOTAL LIGGETT	6,229	3%
BUCKS	164				
CAMBRIDGE	2,720		OTHER MANUFACTURERS---	22,900	12%
DAVES					
OTHER---			GRAND TOTAL OF		
TOTAL PHILIP MORRIS	21,023	11%	ALL MANUFACTURERS	195,978	100%
LORILLARD			R. J. REYNOLDS %		
KENT INTERNATIONAL			OF GRAND TOTAL	23%	
OLD GOLD	6,709				
OTHER					
TOTAL LORILLARD	6,709	3%			

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ACCOUNT NO. 204600 ACCOUNT NAME: SAM FRANK, INC.

NO. OF STORES: 161

ADDRESS (CITY & STATE): RUTLAND, VT

NO. OF WEEKS: 26

DIVISION: 1638

	CARTONS	RATE	PAYMENT
SIGNATURE & TITLE OF OFFICER OF THE ACCOUNT			
DATE			
ACCOUNT MANAGER APPROVAL			
DATE			
FORSYTH	5,711	X 0.23	= \$ 1,313.53
TOTAL PAYMENT			\$ 1,313.53

WORKSHEET TO CALCULATE RJR SHARE OF SAVINGS CATEGORY

DISTRIBUTOR/WHOLESALE ACCOUNT FORM

LISTED BELOW ARE YOUR AIM SALES FOR THE TIME PERIOD FROM 01/01/96 THROUGH 06/30/96 FOR ALL BRANDS WITH A LIST PRICE OF \$9.19 OR BELOW.

CARTONS PURCHASED	SOC		CARTONS PURCHASED	SOC
R. J. REYNOLDS		BAT		
DOORAL	10,809	CROWN		
MAGNA	15,635	GPC	27,285	
MONARCH		LUCKY STRIKE (FILTERS)		
STERLING	144	MISTY	3,390	
BEST VALUE	174	MONICLAIR	3,202	
FORSYTH PRIVATE LABEL		PRIME		
BRAND NAME - QUALITY SMOKE	6,156	PRIVATE STOCK		
		RALEIGH EXTRA	319	
		RICHLAND		
		SUMMIT	24,830	
OTHER***		VICEROY	1,268	
TOTAL R. J. REYNOLDS	32,918 25%	OTHER***	219	
		TOTAL BAT	60,513 45%	
PHILIP MORRIS		LIGGETT		
ALPINE	762	PYRAMID	268	
BASIC	32,706	OTHER***		
BRISTOL	65	TOTAL LIGGETT	268	
BUCKS	60			
CAMBRIDGE	419	OTHER MANUFACTURERS***	2,851 2%	
DAVES				
OTHER***		GRAND TOTAL OF ALL MANUFACTURERS	133,641 100%	
TOTAL PHILIP MORRIS	34,008 25%	R. J. REYNOLDS % OF GRAND TOTAL	25%	
LORILLARD				
KENT INTERNATIONAL				
OLD GOLD	3,083			
OTHER				
TOTAL LORILLARD	3,083 2%			

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ACCOUNT NO. 281200 ACCOUNT NAME: HIBBERT & MCGEE

NO. OF STORES: 258

ADDRESS (CITY & STATE) EAST BARRE, VT

NO. OF WEEKS: 25

DIVISION: 1638

	CARTONS	RATE	PAYMENT
SIGNATURE & TITLE OF OFFICER OF THE ACCOUNT			
DATE			
ACCOUNT MANAGER APPROVAL			
DATE			
FORSYTH	6,156	1 0.25	\$ 1,539.00
TOTAL PAYMENT			\$ 1,539.00

WORKSHEET TO CALCULATE RJR SHARE OF SAVINGS CATEGORY

DISTRIBUTOR/WHOLESALE ACCOUNT FORM

LISTED BELOW ARE YOUR AIM SALES FOR THE TIME PERIOD FROM 01/01/96 THROUGH 06/30/96 FOR ALL BRANDS WITH A LIST PRICE OF \$9.19 OR BELOW.

	CARTONS PURCHASED	SOC		CARTONS PURCHASED	SOC
R. J. REYNOLDS			BAT		
DORAL	14,175		CROWN		
MAGNA	4,785		GPC	40,426	
MONARCH			LUCKY STRIKE (FILTERS)		
STERLING	27		MISTY	11,653	
BEST VALUE			MONTECLAIR	5,425	
FORSYTH PRIVATE LABEL			PRIME	9,111	
BRAND NAME - BEST CHOICE	4,688		PRIVATE STOCK		
			RALEIGH EXTRA	174	
			RICHLAND		
			SUMMIT		
OTHER---			VICEROY	2,850	
TOTAL R. J. REYNOLDS	23,876	16%	OTHER---	-2	
			TOTAL BAT	69,637	46%
PHILIP MORRIS			LIGGETT		
ALPINE	1,035		PYRAMID	509	
BASIC	38,460		OTHER---		
BRISTOL	2		TOTAL LIGGETT	509	
BUCKS	214				
CAMBRIDGE	5,721				
DAVES					
OTHER---	3		OTHER MANUFACTURERS---		
TOTAL PHILIP MORRIS	45,435	30%			
LORILLARD			GRAND TOTAL OF ALL MANUFACTURERS	151,841	100%
KENT INTERNATIONAL					
OLD GOLD	12,584		R. J. REYNOLDS % OF GRAND TOTAL	16%	
OTHER					
TOTAL LORILLARD	12,584	8%			

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ACCOUNT NO. 396640 ACCOUNT NAME: MANCHESTER TOBACCO.

NO. OF STORES: 492

ADDRESS (CITY & STATE) MANCHESTER, NH

NO. OF WEEKS: 26

DIVISION: 1638

	CARTONS	RATE	PAYMENT
SIGNATURE & TITLE OF OFFICER OF THE ACCOUNT			
DATE			
ACCOUNT MANAGER APPROVAL			
DATE			
FORSYTH	4,688	X 0.16	\$ 750.08
TOTAL PAYMENT			\$ 750.08

WORKSHEET TO CALCULATE RJR SHARE OF SAVINGS CATEGORY

DISTRIBUTOR/WHOLESALE ACCOUNT FORM

LISTED BELOW ARE YOUR AIM SALES FOR THE TIME PERIOD FROM 01/01/96 THROUGH 06/30/96 FOR ALL BRANDS WITH A LIST PRICE OF \$9.19 OR BELOW.

CARTONS PURCHASED		SOC	CARTONS PURCHASED		SOC
R. J. REYNOLDS			BAT		
DORAL	8,648		CROWN		
MAGNA	3,742		GPC	48,938	
MONARCH			LUCKY STRIKE (FILTERS)		
STERLING	415		MISTY	9,205	
BEST VALUE			MONICLAIR	10,190	
FORSYTH PRIVATE LABEL			PRIME	9,887	
BRAND NAME - FOCUS	5,192		PRIVATE STOCK		
			RALEIGH EXTRA	620	
			RICHLAND		
			SUMMIT		
			VICEROY	2,373	
OTHER...			OTHER...	186	
TOTAL R. J. REYNOLDS	17,997	12%	TOTAL BAT	81,399	52%
PHILIP MORRIS			LIGGETT		
ALPINE	630		PYRAMID	20,692	
BASIC	18,735		OTHER...	5,216	
BRISTOL			TOTAL LIGGETT	25,908	17%
BUCKS			OTHER MANUFACTURERS...		
CAMBRIDGE	2,829		GRAND TOTAL OF ALL MANUFACTURERS		
DAVES				155,123	100%
OTHER...			R. J. REYNOLDS % OF GRAND TOTAL		
TOTAL PHILIP MORRIS	22,194	14%		12%	
LORILLARD					
KENT INTERNATIONAL					
OLD GOLD	7,625				
OTHER					
TOTAL LORILLARD	7,625	5%			

... PLEASE PROVIDE BACKUP FOR ANY ADJUSTMENTS MADE TO ANY OF THE ABOVE NUMBERS.

I CERTIFY THAT THE ABOVE INFORMATION IS AN ACCURATE SUMMARY OF ALL PRODUCTS PURCHASED IN THE LOW PRICE CATEGORY, AS DEFINED BY FORSYTH TOBACCO PRODUCTS, AN UNINCORPORATED DIVISION OF R. J. REYNOLDS TOBACCO COMPANY.

ACCOUNT NO. 462720 ACCOUNT NAME: NEW HAMPSHIRE T

NO. OF STORES: 230

ADDRESS (CITY & STATE) NASHUA, NH

NO. OF WEEKS: 26

DIVISION: 1638

		CARTONS	RATE	PAYMENT
SIGNATURE & TITLE OF OFFICER OF THE ACCOUNT	DATE			
		FORSYTH	5,192 x 0.12 = \$	623.04
ACCOUNT MANAGER APPROVAL	DATE	TOTAL PAYMENT		\$ 623.04